



ARDILA FAUTH CONSULTING LLC

Operational & Organizational Consulting | Capability Statement

info@ardilafauth.com

www.ardilafauth.com

LinkedIn: [Ardila Fauth Consulting](#)

CORE COMPETENCIES



Operational Diagnostics

Root-cause analysis, KPI assessment, process mapping, and bottleneck identification.



Organizational Design

Future operating model design, role clarity, accountability frameworks, and restructuring.



Implementation Advisory

Change management, leadership coaching through execution, milestone tracking, and performance monitoring.

CAPABILITIES

- Operational process assessment, workflow mapping, and KPI analysis
- Decision-making structure review and accountability redesign
- Organizational structure design and role framework development
- Compensation alignment and job evaluation (Korn Ferry methodology)
- U.S.-Latin America (Latam) corridor engagements — bilingual advisory
- Implementation roadmap design and change management support
- Cross-functional transformation and operational professionalization
- Multi-site, multi-state program management across 10+ departments
- KPI dashboard design, reporting frameworks, and performance monitoring
- Government contractor operational improvement and compliance readiness

DIFFERENTIATORS

End-to-End Model

Diagnostic through design through implementation — one engagement, no vendor handoffs.

Founder-Led Delivery

Every engagement led and executed by senior practitioners — no junior analysts.

Complementary Expertise

Operational and organizational lenses on every engagement — a complete 360° practice.

Bilingual / Bicultural

Fully fluent across U.S. and Latin American business environments on both sides.

PAST PERFORMANCE (Commercial Sector)

Enterprise Asset Recovery · Telecommunications

Led 18-month, 10-department program to reclaim and monetize 13M+ underutilized IP assets.

\$290M in profit delivered

6.5M assets reclaimed · 10+ teams aligned

Pre-Install Cancel Reduction · Fiber Operations (5 States)

Cross-functional program to eliminate root causes of pre-install cancellations across fiber markets.

17.7% → 7.7% cancel rate (target was 12.1%)

Target exceeded 4 months ahead of schedule

Regional Workforce Optimization · Construction Materials

Redesigned workforce structure and reduced labor cost across cement plants and admin functions.

\$15.5M in recurring annual labor savings

10% headcount optimization · 15% productivity increase

Workflow Redesign — Pre-Sales to Implementation · B2B Technology

End-to-end process rebuild eliminating delays and ownership gaps on \$500K–\$2M orders.

78% reduction in disconnect-in-error rate

Standardized across all pre-sales and implementation teams

COMPANY DATA

ENTITY

Ardila Fauth Consulting LLC
Maryland LLC · Est. 2026 · WOSB
UEI: DJWGUWVK8DG3
CAGE Code: 20Q91

NAICS CODES

541611 Administrative & General Management Consulting (Primary)
541612 Human Resources Consulting Services
541614 Process & Logistics Consulting
541618 Other Management Consulting Services
541690 Technical Consulting Services

CREDENTIALS

Luisa Fauth

MBA Candidate · PMP · Lean Practitioner · CSSBB (In Progress)

Jeniffer Ardila

MBA · Industrial Engineer · Compensation Expert · Project Design & Evaluation Specialist

Structure Drives Performance